



Sabine Funk

Psychologist (MA/MSc) | Coaching · Mentoring · People Development

20249 Hamburg - Germany | mobile +49 176 3134 2808 | mail: funk@peopleintelligence.de

„To provide someone with a solution to their problem may be a short-term success – to provide someone with the capability to develop their own solution has long-term potential.“

Vita

- Born in 1972
- 2012 to date Executive & Leadership Psychologist, People Intelligence International
- 2008 – 2012 Consultant & Coach, TransformPeople International, London, UK
- 2009 – 2011 Founder and Business Psychologist OpenMinds UK, London
- 2004 – 2008 Psychology
- 1997 – 2007 Leading positions in advertising & marketing
- 1991 – 1997 Law

Focus

- Business Coaching for Executives and Managers: Executive Coaching, Management/Management Team Coaching
- Change Management: Facilitation and communication of change and its effects on people
- Cultural Fit (Recruitment consulting, people development; intercultural consulting – esp. GER/UK/US)
- Leadership communication and conflict resolution
- Personality development

Education & Qualifications (selection)

- 2011 Five months Executive Career Coaching under supervision, *Connaught Executive, London, UK*
- 2007 Facilitation of work and research groups, *Dr. Alexander Redlich, Komet Hamburg*
- 2007 Diagnostics of Suitability, *md gesellschaft für management-diagnostik mbh*
- 2007 Process Consulting for organizational project teams, *Peters Beratung, HH*
- 2006 Fit for Change, *Dr. Martina Rummel/Kooperationsverbund DIALOG*
- 2006 Consultancy Basics, *Prof. Schulz von Thun*
- 2004 – 2008 Psychology (Diplom, equiv. to M.A./MSc in Psychology), Focus: Organisational & Communication Psychology, *Universität Hamburg, Germany*

References (selection)

- Gruner & Jahr (Publisher)
- Beiersdorf AG (Cosmetics)
- OpenText Corporation (IT)
- Reading Room (Digital Agency)
- Cisco Systems (IT)
- American Express (Finance)
- Individuals (e.g. Managing Directors, CEOs) from various industries (e.g. IT, wholesale trade, foods, advertising & marketing, coaching)

Client Testimonials (selection)

"... Sabine is incredibly perceptive and fascinating to talk with. Thanks to her and colleagues I learned so much more about my team and what "makes them tick" than I could have ever hoped for. I learned a lot about myself too! Sabine took the time to check-in with me long after the program, which I really appreciated. I hope I get the chance to learn more from her in years to come. Thank you Sabine." *Richard Steventon, Regional Sales Manager UK, American Express*

"Sabine is an outstanding personal and management coach, swiftly getting to the nub of an issue, and encouraging self reflection and, where appropriate, suggesting practical solutions; all tempered with a keen business brain and great sense of humour. Thank-you Sabine!" *John Rees, Education Bradford*

Sabine did an excellent job: she gave inspiration, speeded everybody up, gave concrete suggestions and prepared lots of room for creative thinking. Above all I'd like to mention Sabine's impressive presence - once she started she gained all attention. I would definitely recommend to engage her again whenever suitable. G&J, 2011 (anonymous feedback)

"It was a pleasure to work with Sabine right from the start. ...within minutes she had all the attention and respect she could get from anyone in the audience. Sabine is a great facilitator; I have rarely been in a training that was so inspiring, interactive, funny and meaningful to me. It was simply amazing seeing everyone's progress within the two days! I'd like to emphasize that all her trainings are setup and worked out very well - which will help attendees to easily remind key content for future purpose. I am very much looking forward to working with Sabine again in the future - if you would like to get the best out of a training, she is definitely your go-to-person!" *Edith Messerschmitt, Manager Strategic Programs EMEA, OpenText*

"... Sabine has provided invaluable guidance and insight ... as well as helping me assess my own career capital. Her ability to draw out relevant issues quickly and to articulate important themes have made my understanding clear and increased my self-confidence." *Doug Brooks, Business Development Consultant, William Askew Ltd*