



Victoria Hall
Executive Coach
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Victoria Hall is a highly experienced executive coach whose background combines business psychology and management experience. She has worked in a broad range of organisations, and frequently in financial services, engineering, technology, the public sector and not-for-profits. She has lived in New York and London, and coached all levels of leaders from high-potential vice presidents to C-suite executives. She founded Talent Futures in 2003.

Coaching Style

Victoria sees the client as a unique individual within the context of their environment. In partnership with her client, she explores their past successes, key business challenges, interaction with their organisation, values, working style, and their longer-term career aspirations. She supports clients in setting specific development goals, and flexibly seeks unique solutions for each situation. With a values- and strengths-based approach, Victoria balances practical, simple, short-term wins for clients with the longer-term process of self-introspection that creates lasting change. Clients remark that Victoria challenges them, whilst maintaining a supportive and affirmative space in which to work.

Subject Matter Expertise

Victoria has particular expertise in managing the perceptions of others, transitioning into a new role, leading through vision, increasing cross-cultural and diversity understanding, negotiation and conflict resolution, increasing influence as an introvert or strategic thinker, strengthening confidence and managing the inner critic, and overcoming ineffective behaviour.

Client Organisations

Victoria's client list includes Acumen Solutions, Amey, Arts Council England, Bank of America Merrill Lynch, BGL, BlackRock, Bristol-Myers Squibb, British Airways, DEFRA, Deutsche Bank, GKN, HM Treasury, Janus Capital Group, Mercedes-Benz, Microsoft, The National Trust, Northern Trust, Old Mutual Skandia, SAP, and Vauxhall.

Career Background

Victoria has 9 years of experience in coaching, preceded by 6 years in executive assessment and development. Prior to moving to London, Victoria was Director of Executive Talent for American Express in New York, where she held global succession management responsibilities and created the worldwide Amex executive coaching program. Prior to this, Victoria was on the consulting team at Personnel Decisions International in New York. Her early career was as an editor and manager in textbook and database publishing.

Qualifications

Victoria is an accredited executive coach of Ashridge Business School and has a master's degree in Organizational Psychology from Columbia University in New York. She is certified in Occupational Testing (Levels 1 and 2) by the British Psychological Society, and holds certifications in a variety of psychometric tools. She is a member of the Association for Coaching and the European Mentoring and Coaching Council and maintains regular supervision in her practice.